



Business Talks Series at MWC26

2-4 March 2026 | Hall 4, Stand #4C10

Join the conversation.

Hear about new technologies such as quantum key distribution (QKD) and direct-to-device (D2D) services, as well as how our customers are integrating satellite solutions into their unique applications to help unlock new business opportunities.

Don't miss out. Be sure to register early to secure a seat as space is limited.



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Monday, 2 March

Time	Program
14:30 – 14:50	Direct-to-Device for an MNO-led Growth Strategy Dan Dooley, CCO, Lynk
	Direct-to-device technology offers the possibility of global connectivity for everyday smartphones and intelligently connected vehicles. Hear how Lynk's collaboration with SES is accelerating progress towards this new reality, leveraging key innovations and integration with the SES multi-orbit network.
15:30 – 15:50	Rise of MEO: What it Unlocks for Telcos, Energy and Governments Xavier Bertran, Chief Product and Innovation Officer, SES
	Learn why medium-Earth orbit (MEO) services are defining carrier-grade space-based solutions, strengthening infrastructure and delivering a natural extension to high-throughput terrestrial networks to empower telcos, governments, and energy services companies to deliver new services and expand opportunities.
16:30 – 16:50	Building Quantum-safe Global Networks: The Critical Role of Space-based QKD Mohammad Marashi, SVP Future Business and Innovation, SES
	Discover how space-based quantum-security initiatives like Eagle-1 will protect critical infrastructure and regulated environments by ensuring sovereignty and compliance in the face of the next-generation threats.

Tuesday, 3 March

Time	Program
11:30 – 11:50	PARTNER DISCUSSION Scaling Direct-to-Device for MNOs: A Multi-orbit Partner Approach Mahmoud Khafagy, VP, Product Management, Lynk Gerry Collins, Director, Product Management, SES
	Gain insights into how Lynk's LEO constellation complements SES's multi-orbit architecture to support multiple new use cases and opens new business opportunities for MNOs worldwide.
	

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Tuesday, 3 March cont.

Time	Program
12:30 – 12:50	<p>PARTNER DISCUSSION</p> <p>When Machines Work Where Humans Can't: Connectivity, Constellations, and Physical AI</p> <p>Rika Nakazawa, Chief Commercial Innovation, NTT Data Jean-Philippe Gillet, President Fixed Vertical, SES</p> <p>Explore how blanket connectivity—powered by hybrid satellite constellations, private networks, and edge intelligence—is transforming remote, high-hazard industries. The session covers maritime, mining, and oil & gas environments where resilient, low-latency networks have become essential infrastructure. It also examines the rise of Physical AI to boost safety, efficiency, and autonomy where human presence is limited.</p>
13:30 – 13:50	<p>Aligning European Policy, Finance, and Partnership to turn Digital Ambition into Inclusive Economic Delivery</p> <p>Miguel Rocha de Gouveia, Principal Administrator Space Technologies International Partnerships European Commission</p> <p>Sustainable innovation emerges when governments, finance, and communities advance together. Initiatives like Skyroad and the Digital Silk Road demonstrate how trusted infrastructure strengthens inclusion, resilience, and regional integration. Learn how the European Union is translating strategic vision into practical cooperation, from space connectivity to digital corridors across Central Asia.</p>
15:30 – 15:50	<p>PARTNER DISCUSSION</p> <p>Delivering National Education Connectivity at Scale in Brazil</p> <p>Laerte Delfino Magalhães, CEO, iuh! Ricardo La Guardia, VP, Latin America Sales, SES</p> <p>Learn how satellite technology is expanding school connectivity in remote regions of Brazil, where traditional infrastructure options are limited. This session introduces a practical implementation model, key technical and scaling criteria, regulatory considerations, and opportunities for public-private collaboration. Understand how satellite connectivity, integrated management, and a strong social mission can accelerate large-scale educational projects to reduce rural inequality and enable meaningful digital inclusion.</p>

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Wednesday, 4 March

Time	Program
10:30 – 10:50	<p>Securing Europe's Sovereign Digital Future with IRIS² Chris Hols, Product Manager IRIS², SES</p>  <p>The need for secure sovereign systems has grown dramatically in the face of increasingly sophisticated cyber-physical threats. Learn how recent developments in SESs innovative multi-orbit, multi-frequency space infrastructure will provide enhanced security capabilities and resilient communications infrastructure across the European Union.</p>
11:30 – 11:50	<p>Building the Future of Digital Security with Space-based Quantum Key Distribution Thierry Draus, VP, Business Development, SES</p>  <p>The “quantum threat” is real and time critical, placing critical infrastructure communications at risk as future quantum computers become capable of breaking the classical encryption upon which today’s networks rely. But quantum technology also points the way to addressing that thread. Gain an in-depth look at how space-based solutions are the strategic enabler for a new continent wide quantum communication backbone and the basis for sovereign and secure future networks.</p>



Series Partners



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