# PARTNERING TO MEET DIGITAL INCLUSION GOALS

Citizens living in hard-to-reach areas call on their governments and telco providers to meet universal service obligations by bringing high-quality internet to their homes and businesses. Tusass, Greenland's sole telecommunications operator, approached SES to design and provide a network solution to deliver high-performance connectivity to under-served customers in the East coast.

### THE IMPACT OF FIBRE-LIKE CONNECTIVITY

Democratising access to next-generation digital technologies is key to driving economies forward. Yet, low speed, pay-per-use data plans have prevented customers in the East coast from taking advantage of these services which significantly improve their quality of life and business outcomes.



E-HEALTH

Enabling residents to see medical care providers from afar



### E-COMMERCE

Helping retailers simplify operations and grow their business online



### E-EDUCATION

Connecting students to virtual classrooms year-round



### **VIDEO STREAMING**

Bringing high-quality live and on-demand entertainment to homes



#### E-GOVERNMENT

Helping public officials operate in closer collaboration with citizens

### OVERCOMING SERVICE DELIVERY CHALLENGES

Due to Greenland's complex geography and climate, satellite is the best solution to connect its remote communities and settlements on the East coast.

# 2.1М sq км

landmass with very few interconnecting roads

# 60,000

residents dispersed across many small settlements



### ENABLING LTE NETWORKS

Our IP transit solution tripled the capacity the East coast receives, and supports cost-effective flat-rate billing.

#### Our NSS-10 geostationary (GEO) satellite connects two East coast ground stations to an SES partner teleport

- The full duplex link delivers 1.4Gbps to both ground terminals
- Last-mile connectivity is distributed to residents via 4G and LTE signals
- Advanced weatherproof ground stations co-developed with Tusass ensure we meet robust Service Level Agreements





### MEETING FUTURE CONNECTIVITY REQUIREMENTS

No matter where they live, your customers' bandwidth demands continue to grow. Our next-generation O3b mPOWER system is designed to help telcos extend networks to reach new markets and enable essential network services. The terabit-level satellite system can deliver uncontended bandwidth levels that ensure even users in highly remote locations can benefit from services enabled by 5G and the cloud.



#### NEW LEVELS OF SCALE

High-throughput services scalable to multiple gigabits per second support increasingly large data demands from end-users.

#### NETWORK RESILIENCE AND SECURITY

Jamming and interception resistance and the ability to land traffic at government-owned gateways ensure maximum information security.



### **NEW POSSIBILITIES**

Low-latency and high-throughput connectivity optimised for businesses, government organisations, and residential end-users with varying requirements.



### CLOUD-SCALE CONNECTIVITY

Low-latency performance and dedicated, private connections from remote sites to the nearest cloud data centre support time-sensitive cloud workloads.



SES

#### **UNMATCHED FLEXIBILITY**

Flexible bandwidth allocation on forward and return links enables capacity in line with changing mission requirements.



### PROVEN TECHNOLOGY

O3b mPOWER is the only non-geostationary orbit (NGSO) solution based on commercially and operationally proven technology.

Read the Tusass Case Study www.ses.com/case-study/tusass to learn more.