

# ARE YOU READY TO DELIVER RELIABLE 5G?

How to leverage  
every 5G opportunity

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READINESS GUIDE

SES<sup>▲</sup>



# Can you rely on a satellite partner to deliver the right SLAs for 5G?

5G represents a new range of opportunities, enabling you to harness its power to deliver innovative services to your customers. Yet it may not be feasible to build out your 5G network to cover your entire footprint. Partnering with a satellite-based managed services provider can help you address challenges, allowing you to complement and extend your network. But it may also raise concerns about your ability to guarantee the end-to-end quality of experience for new 5G services.



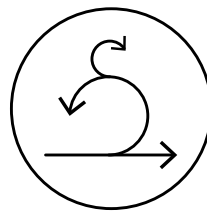
# 5G WILL CHANGE THE NATURE OF SLAs



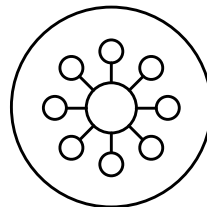
SLAs will be critical to 5G monetisation, allowing communications service providers to deliver—and drive revenue through—truly differentiated services, including connectivity to support use cases with highly specific network requirements. However, the disaggregated nature of 5G means that SLAs will become far more complex, backing a mix of infrastructure resources, network services, and applications. SLAs will also become more variable—the SLAs needed to support connected devices for an autonomous mining operation, for example, will not be the same as those required to enable voice over IP services in an enterprise context.

Keeping these challenges in mind, it's important to ensure that you partner with a managed network services provider that is able to support the SLAs you need to deliver and assure your 5G services.

## New SLAs will need to:



Back up complex services and applications



Support multiple service provisioning models



Fit specific customer and user needs

# ENSURE A CONSISTENT 5G EXPERIENCE, EVERYWHERE



At SES, we are rising to the challenge of 5G by building a high-performance network that provides both the reach and guaranteed quality of service you need, so you can extend next-generation 5G services seamlessly.

We deliver a range of connectivity services to fulfil your 5G network obligations, with the terms that best suit your needs and those of your customers. Not only can we accommodate the many services that 5G will deliver at once, but we also optimise the handling of services across our ecosystem. This will allow you to scale your network smoothly and comfortably. The versatility of our next-generation communications system will also guarantee that we can support you with multiple types of high-performance SLAs—anywhere you need them.

Take your 5G story anywhere, seamlessly backed by ironclad SLAs optimised with our differentiated technology.

Let our customised  
SLAs guide you into  
the future of 5G.

## **LEARN MORE**

Request a  
quote today



### **SES HEADQUARTERS**

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