Enterprise+ Broadband

ENHANCE REVENUE GROWTH WITH BUSINESS-CLASS SERVICES

Fixed and mobile broadband services bundled with ICT and cloud-based offerings provides, Telcos and Service Providers with lucrative opportunities for revenue growth in the enterprise segment. But how can you generate recurring broadband service-related revenue in areas where there is no or poor fiber coverage?

SES Networks' Enterprise+ Broadband is a Ku-band satellite-enabled turnkey platform that's deployable virtually anywhere. It's designed for telcos, ISPs, MNOs and resellers who want to provide premium priced business-class network services (fixed and mobile broadband internet, IPTV, VoIP, VPNs, etc.) in newly created and existing markets. The Enterprise+ Broadband platform is underpinned by SES Networks' unique satellite system, carrier grade global-to-local terrestrial network, extensive teleport infrastructure, and multi-tenant VSAT hub. Resellers of all sizes can easily and quickly bundle and tailor wholesale dedicated or multi-tenant Ethernet access and IP transit (layers 2/3) and higher layer business-class broadband services, with their own value-added ICT solutions to meet each customer's unique needs. Wholesale reseller partners can also bundle dedicated add-on services including resiliency, colocation space, enhanced analytics, and network monitoring and management.

The Enterprise+ Broadband platform seamlessly aggregates video, voice and data traffic over a dynamically scalable high-performance satellite link with contracted quality of service (QoS) levels that ensure customers always have the best quality of experience. Partners have control and visibility into end-to-end network service configuration, monitoring and reporting. Multiple quality of service levels are supported to enable service providers to offer differentiated services to meet their business needs.

Key Features

- Carrier-class, satellite-enabled wholesale Ethernet and IP connectivity
- Seamless terrestrial to satellite uplinks/downlinks with QoS
- White label/operator branded interface
- Point-to-multipoint configurations
- Centralized NMS System to centrally manage CPE
- Portal and dashboards provide network control, monitoring tools and APIs
- Onsite and remote customer enablement and technical support
- Product training, certification and documentation
- Integrates with service assurance systems
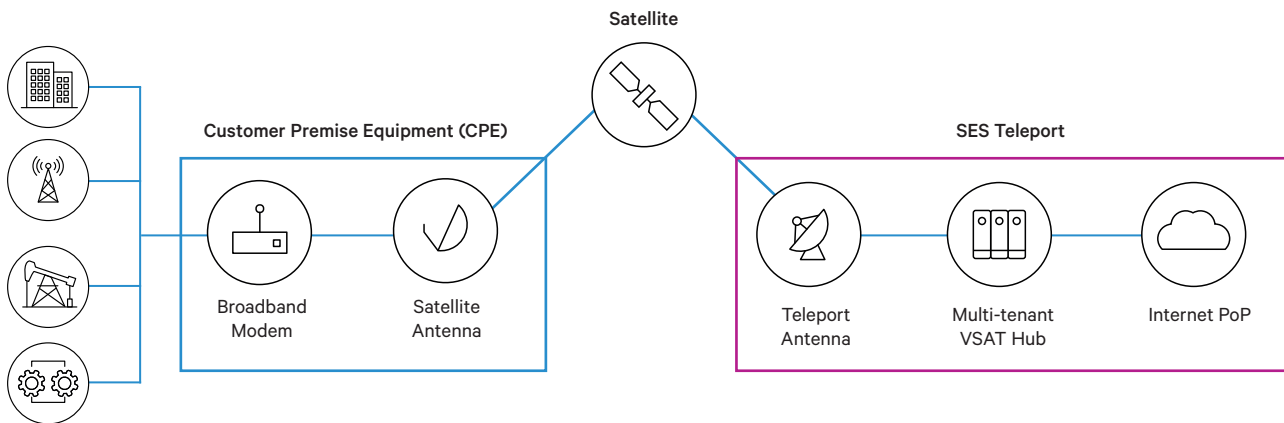- Low total cost of ownership with minimal CAPEX investment

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Wholesale Package Options for Service Providers and Telcos

Available in Central America, the Caribbean and Mexico		
Shared Pools	CIR/MIR	Volume Limited Plans
Dedicated, customizable bandwidth CIR from 5Mbps	Pooled packages with pre-defined CIR/MIR rates per site	Pre-defined monthly capped volume per site
Flexibility in service design	Lowest possible contention	Minimal commitments
Tailored operator interface	High performance	Top-up options
No Teleport CAPEX required	Pay as you grow	CPE leasing options

Benefits

- New revenue streams from selling fixed broadband services bundled with ICT solutions
- Exceptional web-based applications performance
- Flexible plans with competitive wholesale pricing, volume discounts and partner incentives
- High performance VSAT technology delivers high speed rates and outstanding user experiences
- Single platform with flexible bandwidth management capabilities for data, voice and video services
- Efficient network utilisation
- Security standards ensure data/content confidentiality and secure access control using authentication
- Substantial savings on CAPEX and OPEX

Enterprise+ Broadband Platform

Satellite

Customer Premise Equipment (CPE)

SES Teleport

Broadband Modem   Satellite Antenna

Teleport Antenna   Multi-tenant VSAT Hub   Internet PoP

Whether you are a Telco with millions of mobile subscribers transitioning to 4G/LTE, a systems integrator managing a multi-site bank network in Guatemala, or want your Caribbean customers to be able to video chat with service agents, SES Networks provides flexible wholesale broadband service options and top-notch partner support to take your business to the next level of success.

Learn more about SES Networks' full portfolio of services and solutions.
Website: **ses.com/networks**