



# **SES, Société anonyme**

## **Interim results**

### **For the six months ended June 30, 2012**

## Financial highlights

- Revenue of EUR 891.9 million
  - An increase of 4.8% over the prior year, +1.4% at constant exchange rates (“constant FX”)
- EBITDA of EUR 665.1 million
  - An increase of 5.3% over the prior year, +2.1% at constant FX
  - EBITDA margin of 74.6% (H1 2011: 74.2%)
- Operating profit rose 2.4% to EUR 411.5 million (H1 2011: EUR 402.0 million)
- Profit of the group EUR 298.7 million (H1 2011: EUR 292.1 million)
- Earnings per A-share of EUR 0.74 (H1 2011: EUR 0.74)
- Closing net debt / EBITDA multiple of 3.07
- Contract backlog maintained at the first quarter level of EUR 6.8 billion

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## Financial review

Reported revenue in the six months increased by 4.8% to EUR 891.9 million, while reported EBITDA grew by 5.3% to EUR 665.1 million. On a constant FX basis, revenue rose 1.4%, contributing to an increase in EBITDA of 2.1%. Operating expenses increased EUR 6.9 million (a reduction of EUR 1.2 million on a constant FX basis) over the prior year, driven by the increased cost of sales resulting from the strong performance from services activities. Excluding this impact, operating costs were flat, year-on-year. The group's EBITDA margin for the first six months was 74.6%, derived from an infrastructure margin of 83.6% and a services margin of 15.0%.

Depreciation rose year-on-year, driven mainly by fleet additions and the stronger U.S. dollar as well as by an impairment charge in the first quarter of EUR 3 million. Reported operating profit rose 2.4% to EUR 411.5 million. Net financing costs were EUR 19.2 million higher than the prior year period, reflecting lower foreign exchange gains in the current period. This has been offset by a lower tax charge and elimination of discontinued operations. As a result, the profit of the group increased 2.3% from EUR 292.1 million to EUR 298.7 million.

Net operating cash flow, at EUR 593.2 million, was 20.3% above the prior year level, resulting from changes in operating assets and liabilities, and lower outflows from investing activities also contributed to the strong growth in free cash flow before financing activities.

SES' contract backlog remained stable at the first quarter 2012 level of EUR 6.8 billion.

At 30 June 2012, the net debt/EBITDA ratio stood at 3.07 times, compared to 3.12 times at 31 December 2011.

## Operations review

The principal events in the period were the successful launch and entry into service of the SES-4 satellite and the scheduled switch-off of analogue satellite TV in Germany at the end of April which occurred as scheduled. Follow-on digital services, many in High Definition, began on eight of the 29 'analogue' transponders.

### Europe

European revenues, on a constant FX basis, were flat compared to the prior year period. Available satellite capacity increased by 32 transponders compared to H1 2011, driven by ASTRA 1F (+16) at 55° East and ASTRA 1N (+16) at 28.2° East. Utilisation decreased by nine transponders. This net figure is the result of the end of analogue transmissions in Germany (-32) and the end of cable contracts at 23.5° East (-12), largely compensated by new transponder contracts for direct-to-home (DTH) and other applications (+35). The overall utilisation rate in the region stood at 81.4% at the end of June. Average revenue per utilised transponder remains strong, with a modest dilution impact resulting from the mix of new incremental capacity and the termination of analogue transmissions.

In Europe, steady progress was made as the transponder capacity formerly used for analogue transmissions to the German language market became available for new customers. A majority of this recommercialised capacity is being contracted to serve this market, with high-definition TV (HDTV) offerings continuing to represent a major demand driver.

HD+, the platform for HDTV Free-To-Air broadcasts in Germany, has continued to develop strongly. With the addition of Super RTL HD and DMAX, there are now 14 HDTV channels available on the platform. As of the end of June, there were over 2.6 million active HD+ households. Of these, over 634,000 are paying customers of HD+. The balance are HD+ users in the initial 12 month free trial period. The company expects the number of households paying the annual EUR 50 technical access fee to exceed one million by the end of the year.

BSkyB and FreeSat announced their plans to broadcast 48 dedicated channels, in Standard and in High Definition, covering the London Olympics in July and August. Separately, Eurosport announced that it will be broadcasting the London Olympics in 3D, using capacity at 19.2° East for Europe.

The new French sports channels, BeIN Sport 1 and BeIN Sport 2, are now broadcast throughout France from 19.2° East as part of the CanalSat and the Orange TV offerings.

SES unveiled the Sat>IP application. Sat>IP is an open source platform which converts the digital satellite signal received at the home into an IP stream which, when distributed via WiFi, can be received on any suitably configured WiFi-enabled device. With the increasing use of portable devices, this simple application, which enables users to receive satellite TV programmes on mobile devices, brings vastly enhanced flexibility and fixes satellite at the centre of the home entertainment experience. Sat>IP is expected to become an integral feature of future set-top boxes.

### North America

North American revenues, on a constant FX basis, decreased by 2.4% compared to the prior year period. Apart from the AMC-15 and AMC-16 satellite health-related impact, North American revenues were relatively flat compared to H1 2011. Available satellite capacity reduced by 28 transponders compared to H1 2011, resulting from AMC-15 (-10), AMC-16 (-4) and AMC-6 (-12) C-band capacity changes. In addition, two AMC-6

transponders were switched to serve the Latin American region. Utilised capacity reduced by five transponders compared to the prior year period as new business (+9) offset the reduction (-14) of capacity on the AMC-15 and AMC-16 spacecraft, resulting in a utilisation rate of 77.6%. Average revenue per utilised transponder remains stable.

In March, ITC Global signed a renewal agreement, securing its oil & gas and maritime markets in the Gulf of Mexico, utilising capacity on the AMC-9 satellite.

In April, Encompass Digital Media, a leading digital media service provider, signed a capacity deal making NASA TV channels available to satellite TV providers and cable outlets throughout the United States. As part of the multi-year agreement, Encompass is utilising a full transponder of C-band capacity on SES' AMC-18 satellite to uplink three full-time NASA TV channels (two in High Definition and one in Standard Definition) to cable systems in all 50 states.

## **International**

International revenues increased by 8.0% over H1 2011 on a constant FX basis. Available satellite capacity increased by 101 transponders compared to H1 2011. The capacity growth was driven by the YahLive payload on YahSat 1A (+23), QuetzSat-1 (+32), SES-4 (+27), AMC-3 relocation to 67° West (+16), the shift of AMC-6 (+2) capacity into Latin America, and a satellite payload reconfiguration (+1). Utilisation increased by 48 transponders compared to H1 2011, resulting in an overall utilisation rate of 74.2%. Average revenue per utilised transponder remains stable.

In Africa and the Middle East, a major capacity deal was signed with ICCES. The agreement includes 116 MHz of Ku-band capacity on the SES-4 satellite, to support the extension of VSAT services to serve new markets across the region.

In Africa, new contracts were signed with the African telecommunications carrier, Gateway Communications Africa, for capacity on the NSS-703 satellite at 313° East and the NSS-5 and NSS-7 satellites positioned at 340° East, to start in H2 2012. The additional capacity will allow Gateway Communications to expand its business with mobile network operators and internet service providers on the African continent.

In the Americas, the 67° West orbital position was reinforced as the AMC-3 satellite was relocated from 87° West to join AMC-4. Together, the two spacecraft can offer up to 28 Ku-band transponders at 67° West to support multiple applications across the region. Media Networks Latin America, a division of Telefonica, subsequently signed a long term capacity agreement at 67° West to expand its pay-TV service across Central America and the Caribbean.

Brazil's Rede Novo Tempo de Comunicação renewed and expanded its long-term capacity agreement for video and radio broadcasting to audiences throughout Latin America, the Caribbean, North America and Western Europe. The programming will initially continue on NSS 806, transferring to SES-6 following its launch in early 2013.

In Kazakhstan, 2Day Telecom contracted an incremental 18 MHz on the NSS-12 satellite for backhaul services on its GSM network across the country.

In the Philippines, Mediascape signed an agreement to enable expansion of its Standard and High Definition programming line-up. The company has added capacity on both SES-7 and NSS-11 for the growing DTH neighbourhood at 108.2° East, to ramp up Cignal TV's DTH offering to 15 HDTV channels and 51 Standard Definition (SD) channels, up from nine HDTV channels and 37 SD channels in 2011.

Telikom PNG renewed its contract for satellite capacity on NSS-9 at 183° East and on NSS-6 at 95° East for GSM network support across Papua New Guinea. In total, Telikom PNG currently contracts more than 100 MHz in capacity with SES.

The SES-4 satellite was launched in February and entered service in mid-April. With a payload of 124 transponders across the C- and Ku-bands, this large satellite replaces NSS-7 and adds 27 transponders at the valuable 338° East orbital position. The satellite features several dedicated regional beams offering substantially expanded Ku-band coverage of EMEA, Western Africa and South America. Some of the new capacity has already been contracted, while other agreements are in the process of being finalised.

The total group transponder utilisation at the end of June was 77.0%, representing 1,042 of the 1,354 transponders commercially available.

## Other developments

### *O3b Networks*

O3b Networks is on schedule to launch its first eight satellites in the first half of 2013, with service due to start shortly thereafter. As the project moves closer to start of service, interest among potential customers is building. In July, O3b Networks announced that it is collaborating with Harris Caprock Communications to implement and maintain *O3b Maritime* for Royal Caribbean Cruises to supply broadband connectivity to its flagship cruiser, *Oasis of the Seas*, in the Caribbean.

### *Satellite health*

SES operates a number of spacecraft which are susceptible to solar array circuit failures. No additional circuit failures have occurred since the early April event, details of which were announced with the first quarter trading statement.

### *Forthcoming launches in 2012*

One further satellite is scheduled for launch this year. The ASTRA 2F satellite is scheduled to be launched in September from the European Spaceport in French Guiana, carrying replacement capacity for the 28.2° East orbital position, a Ka-band payload for Europe/Middle East, and 12 high power Ku-band transponders to serve sub-Saharan Africa.

### *Recent developments*

SES' 51<sup>st</sup> satellite, SES-5, was successfully launched on board a Proton rocket on 9 July and is presently undergoing in-orbit testing. The satellite will provide 64 transponders of new capacity – 12 in Ku-band for Europe and 52 (24 Ku-Band and 28 C-band) for Africa. Commercial service start date is expected to be in September.

## Outlook and guidance

The business outlook is for continued growth, in particular in Western European TV markets and for a range of applications in the emerging markets that are the focus of SES' new capacity that will be launched. SES is well positioned to serve the demand in these regions. SES reiterates guidance (at constant exchange rates) for revenue and EBITDA growth of approximately 2% and 2.5%, respectively, in 2012 and for a 3 year revenue and EBITDA CAGR of approximately 4.5% in the 2012-2014 period.

## Responsibility statement

The Board of Directors and the executive management of the company reaffirm their responsibility to ensure the maintenance of proper accounting records disclosing the financial position of the group with reasonable accuracy at any time, and ensuring that an appropriate system of internal controls is in place to ensure that the group's business operations are carried on efficiently and transparently. In accordance with Article 3 of the law of January 11, 2008 on the harmonisation of transparency requirements in relation to information about issuers whose securities are admitted to trading on a regulated market, we declare that, to the best of our knowledge, the interim condensed consolidated financial statements for the half year ended June 30, 2012, prepared in accordance with the International Financial Reporting Standards as adopted for use in the European Union, give a true and fair view of the assets, liabilities, financial position and profit of the year of SES and its subsidiaries included in the consolidation taken as a whole. In addition, the management's report includes a fair review of the development and performance of the business and the position of SES and its subsidiaries included in the consolidation taken as a whole, together with a description of the principal risks and uncertainties that they face.



René Steichen  
Chairman of the  
Board of Directors



Romain Bausch  
President and CEO

# Quarterly development of key operational metrics

## Transponder utilisation by regional coverage

<i>In 36 MHz-equivalent</i>	Q2 2011	Q3 2011	Q4 2011	Q1 2012	<b>Q2 2012</b>
Europe utilised	280	282	300	298	<b>271</b>
Europe available	301	301	333	333	<b>333</b>
Europe utilisation rate %	93.0%	93.7%	90.1%	89.5%	<b>81.4%</b>
North America utilised	306	307	302	296	<b>301</b>
North America available	416	415	392	390	<b>388</b>
North America utilisation rate %	73.6%	74.0%	77.0%	75.9%	<b>77.6%</b>
International utilised	422	423	466	464	<b>470</b>
International available	532	534	590	614	<b>633</b>
International utilisation rate %	79.3%	79.2%	79.0%	75.6%	<b>74.2%</b>
SES group utilised	1,008	1,012	1,068	1,058	<b>1,042</b>
SES group available	1,249	1,250	1,315	1,337	<b>1,354</b>
SES group utilisation rate %	80.7%	81.0%	81.2%	79.1%	<b>77.0%</b>

## Operating result

<i>In millions of euros</i>	Q2 2011	Q3 2011	Q4 2011	Q1 2012	<b>Q2 2012</b>
<i>Average U.S. dollar exchange rate</i>	1.4484	1.4388	1.3641	1.3185	<b>1.2991</b>
Revenue	423.0	430.1	451.6	450.2	<b>441.7</b>
Operating expenses	(113.0)	(110.2)	(128.4)	(112.9)	<b>(113.9)</b>
EBITDA	310.0	319.9	323.2	337.3	<b>327.8</b>
Depreciation expense	(105.7)	(103.4)	(116.1)	(118.1)	<b>(118.3)</b>
Amortisation expense	(8.6)	(8.6)	(8.8)	(8.7)	<b>(8.5)</b>
Operating profit	195.7	207.9	198.3	210.5	<b>201.0</b>

# Financial review by management

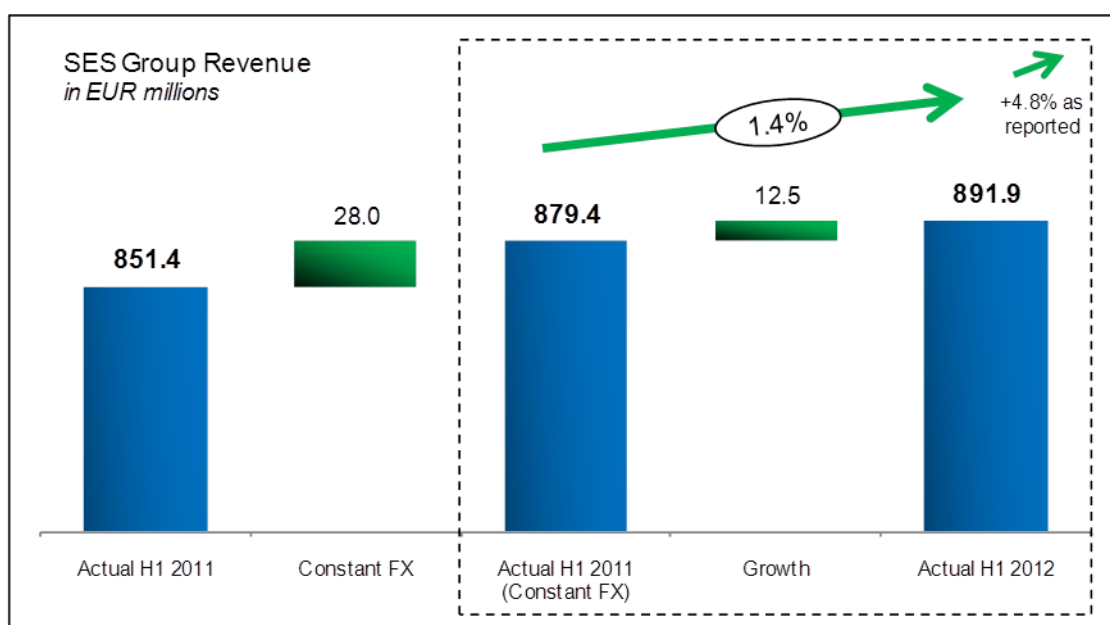
For the six month period ended June 30, 2012

## Revenue

<i>In millions of euros</i>	<b>H1 2012</b>	H1 2011	Change	Change (%)
Revenue as reported	<b>891.9</b>	851.4	+40.5	+4.8%
<i>Revenue at constant FX<sup>1</sup></i>	<b>891.9</b>	879.4	+12.5	+1.4%

<sup>1</sup> Constant exchange rate basis ('constant FX') compares figures using the same exchange rates for the U.S. dollar and all other applicable currencies, to remove distortions caused by currency movements.

At constant exchange rates, revenue grew by 1.4% compared to the prior year period despite the significant impact of the switch-off of analogue transmissions in Germany on 30 April. The loss of two months' revenue from this application was more than offset by the contribution to revenue of the QuetzSat-1 satellite which entered service in November 2011, additional infrastructure revenue, and growth in the revenues of the European services businesses, principally HD+. Removing the adverse impact of the analogue switch-off in Germany, underlying revenue growth was 5.7%.



As reported, the revenue allocated to the relevant downlink region developed as follows:

<i>In millions of euros</i>	<b>H1 2012</b>	H1 2011	Change	Change (%)
Europe	<b>467.4</b>	467.4	--	--
North America	<b>192.3</b>	183.6	+8.7	+4.7%
International	<b>232.2</b>	200.4	+31.8	+15.9%
<b>Total</b>	<b>891.9</b>	851.4	+40.5	+4.8%

At constant FX, the revenue allocated to the relevant downlink region developed as follows:

<i>In millions of euros</i>	<b>H1 2012</b>	H1 2011	Change	Change (%)
Europe	<b>467.4</b>	467.4	--	--
North America	<b>192.3</b>	197.0	-4.7	-2.4%
International	<b>232.2</b>	215.0	+17.2	+8.0%
<b>Total</b>	<b>891.9</b>	879.4	+12.5	+1.4%

Revenue in the Europe region remained flat, as new capacity contracts and the growing contribution from services activities, in particular HD+, balanced the revenue loss from the analogue switch-off in Germany.

Revenue in the North America region slightly decreased as satellite health issues reduced the commercial capacity on the AMC-15 and AMC-16 satellites.

Revenue growth in the International region was mainly contributed by the QuetzSat-1 satellite.

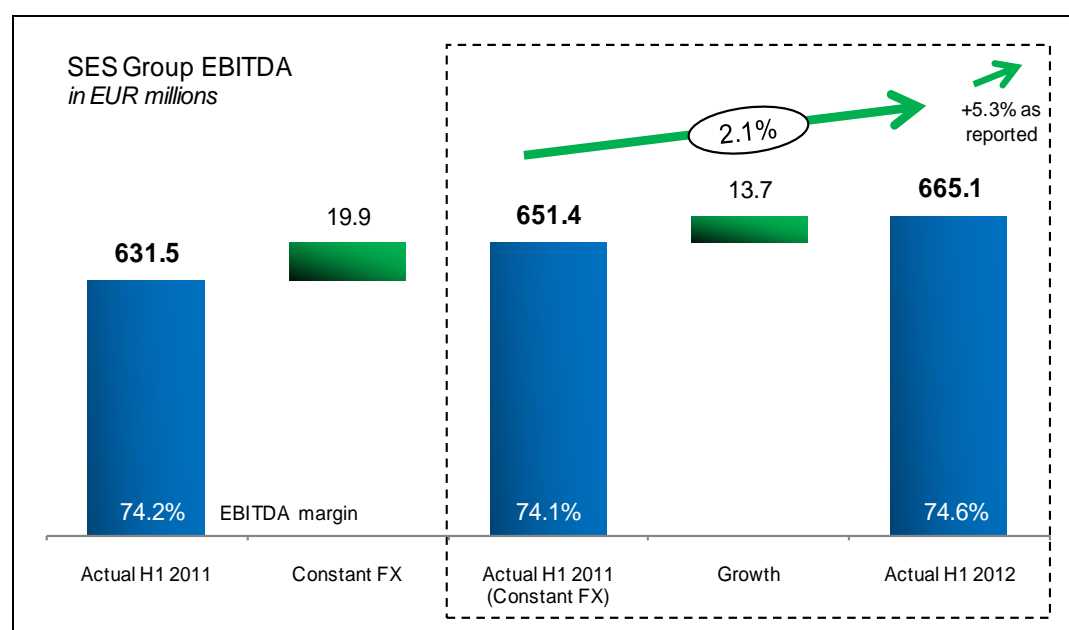
## EBITDA

<i>In millions of euros</i>	<b>H1 2012</b>	H1 2011	Change	Change (%)
Operating expenses as reported	<b>(226.8)</b>	(219.9)	-6.9	-3.1%
EBITDA as reported	<b>665.1</b>	631.5	+33.6	+5.3%
EBITDA % margin	<b>74.6%</b>	74.2%	+0.4 pp	--
<i>Operating expenses at constant FX</i>	<b>(226.8)</b>	(228.0)	+1.2	+0.5%
<i>EBITDA at constant FX</i>	<b>665.1</b>	651.4	+13.7	+2.1%
<i>EBITDA % margin at constant FX</i>	<b>74.6%</b>	74.1%	+0.5 pp	--

Operating expenses in the first half of 2012 were marginally below the level seen in 2011 at constant FX. The same period in 2011 included charges related to the group's internal restructuring – no similar charges were recorded in 2012 for the same programme.

There was a higher level of cost of sales in 2012, as a result of the higher services revenue generated in Europe. Excluding these incremental costs, the underlying cost base was held flat to 2011.

As a result of the favourable revenue development and flat cost base, EBITDA rose by EUR 13.7 million, or 2.1%, to EUR 665.1 million.



<b>H1 2012</b> <i>In millions of euros</i>	Infrastructure	Services	Elimination / Unallocated <sup>1</sup>	Total
Revenue	783.2	183.4	-74.7	891.9
EBITDA	655.0	27.6	-17.5	665.1
H1 2012 % margin	83.6%	15.0%	--	74.6%

<b>H1 2011</b> <i>In millions of euros</i>	Infrastructure	Services	Elimination / Unallocated <sup>1</sup>	Total
Revenue	745.2	166.9	-60.7	851.4
EBITDA	623.2	28.3	-20.0	631.5
H1 2011 % margin	83.6%	16.9%	--	74.2%

<sup>1</sup> Revenue elimination refers to cross-charged capacity and other services; EBITDA impact represents unallocated corporate expenses

The Infrastructure EBITDA margin of 83.6% was stable compared to the prior period since the adverse impact of the analogue switch-off in Germany is being offset at the EBITDA level by the non-recurrence of SES reorganisation charges taken in the first half of 2011. The Services margin of 15.0% shows a small increase to the full-year 2011 margin of 14.8%, although it is lower than the margin reported for H1 2011 of 16.9% due to a different mix of services in the two periods. The group EBITDA margin rose from 74.2% last year to 74.6% as a result of the higher level of eliminations of infrastructure cross charges recorded by the Services companies, and the operational efficiencies achieved in H1 2012.

## Operating profit

<i>In millions of euros</i>	H1 2012	H1 2011	Change	Change (%)
Depreciation expense as reported	<b>(236.4)</b>	(212.2)	-24.2	-11.4%
Amortisation expense as reported	<b>(17.2)</b>	(17.3)	+0.1	+0.6%
Operating profit as reported	<b>411.5</b>	402.0	+9.5	+2.4%
<i>Depreciation expense at constant FX</i>	<b>(236.4)</b>	(221.0)	-15.4	-7.0%
<i>Amortisation expense at constant FX</i>	<b>(17.2)</b>	(17.4)	+0.2	+1.1%
<i>Operating profit at constant FX</i>	<b>411.5</b>	413.0	-1.5	-0.4%

The increase of EUR 15.4 million in the depreciation charge at constant FX was due to an increase in the number of satellites compared to the prior year period. In H1 2012, SES-2, SES-3, QuetzSat-1, ASTRA 1N, the YahLive payload, and SES-4 contributed to the depreciation charge, while AMC-1 and AMC-2 were fully depreciated in 2011. ASTRA 2D is fully depreciated as of the end of January 2012.

On a constant FX basis, the increase in the depreciation charge offsets the favourable EBITDA development, such that operating profit remained essentially flat compared to the prior year period.



## Profit from continuing operations before tax

<i>In millions of euros / As reported</i>	<b>H1 2012</b>	H1 2011	Change
Net interest expense	<b>(112.5)</b>	(112.3)	-0.2
Capitalised interest	<b>30.1</b>	33.8	-3.7
Net foreign exchange gain	<b>3.0</b>	17.7	-14.7
Value adjustment on financial assets	<b>(0.6)</b>	--	-0.6
Net financing charges	<b>(80.0)</b>	(60.8)	-19.2
Profit on continuing operations before tax	<b>331.5</b>	341.2	-9.7

Net financing charges in the period, at EUR 80.0 million, were higher than in the prior year period, principally due to lower foreign exchange gains compared to H1 2011.

## Profit attributable to equity holders of the parent

<i>In millions of euros / As reported</i>	<b>H1 2012</b>	H1 2011	Change
Income tax expense	<b>(27.9)</b>	(36.9)	+9.0
Share of associates' result	<b>(5.1)</b>	(3.6)	-1.5
Loss after tax from discontinued operations	--	(7.3)	+7.3
Non-controlling interests	<b>0.2</b>	(1.3)	+1.5
Profit attributable to SES equity holders	<b>298.7</b>	292.1	+6.6

The effective tax rate on continuing operations of 8.4% reflects a positive movement in tax provisions of EUR 8.1 million. Profit attributable to the equity holders rose by 2.3% over the prior year period to EUR 298.7 million.

## Cash flow

<i>In millions of euros / As reported</i>	<b>H1 2012</b>	H1 2011	Change	Change (%)
Net operating cash flow	<b>593.2</b>	493.3	+99.9	+20.3%
Investing activities	<b>(282.7)</b>	(352.2)	+69.5	+19.7%
Free cash flow before financing activities	<b>310.5</b>	141.1	+169.4	+120.1%

Net operating cash flow of EUR 593.2 million was EUR 99.9 million higher than the corresponding amount for 2011, reflecting changes in operating assets and liabilities, and lower outflows from investing activities.

## Net debt

<i>In millions of euros / As reported</i>	<b>H1 2012</b>	31 December 2011	Change	Change (%)
Cash and cash equivalents	<b>(239.0)</b>	(218.0)	-21.0	-9.6%
Loans and borrowings	<b>4,253.1</b>	4,196.6	+56.5	+1.3%
Net debt	<b>4,014.1</b>	3,978.6	+35.5	+0.9%
Net debt / EBITDA	<b>3.07</b>	3.12	-0.05	-1.6%

Closing net debt of EUR 4,014.1 million for the period was 0.9% ahead of the 31 December 2011 position, delivering a net debt to EBITDA ratio of 3.07 at the end of June.

## Exchange rates

The EUR/USD exchange rates applying to the reported figures were as follows:

- average rate January to June: 1.3088 (2011: 1.4056);
- closing rate: 1.2590 (December 2011: 1.2939, June 2011: 1.4453).

# Report on review of interim condensed financial statements

To the shareholders of  
SES  
L-6815 Château de Betzdorf

## *Introduction*

We have reviewed the accompanying interim condensed consolidated financial statements of SES as at June 30, 2012, which comprise the interim condensed consolidated statement of financial position as at June 30, 2012 and the related interim condensed consolidated income statement, statement of comprehensive income, statement of changes in shareholders' equity and statement of cash flow for the six-month period then ended, and explanatory notes. Management is responsible for the preparation and fair presentation of these interim condensed consolidated financial statements in accordance with International Financial Reporting Standard IAS 34 Interim Financial Reporting as adopted by the European Union ("IAS 34"). Our responsibility is to express a conclusion on these interim condensed consolidated financial statements based on our review.

## *Scope of review*

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## *Conclusion*

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial statements are not prepared, in all material respects, in accordance with IAS 34.

ERNST & YOUNG  
Société Anonyme  
Cabinet de révision agréé

Thierry BERTRAND  
Luxembourg,  
July 26, 2012

# Interim condensed consolidated income statement

For the six month period ended June 30

<i>In millions of euros</i>	2012	2011
<b><u>Continuing operations</u></b>		
Revenue	891.9	851.4
Operating expenses	(226.8)	(219.9)
Earnings before interest, tax, depreciation & amortisation	665.1	631.5
Depreciation expense	(236.4)	(212.2)
Amortisation expense	(17.2)	(17.3)
Operating profit	411.5	402.0
Finance revenues	3.0	18.1
Finance costs	(83.0)	(78.9)
Net financing charges	(80.0)	(60.8)
Profit on continuing operations before tax	331.5	341.2
Income tax expense	(27.9)	(36.9)
Share of associates' result	(5.1)	(3.6)
Profit from continuing operations after tax	298.5	300.7
<b><u>Discontinued operations</u></b>		
Loss after tax from discontinued operations	--	(7.3)
Net profit for the period	298.5	293.4
Attributable to equity holders of the parent	298.7	292.1
Attributable to non-controlling interests	(0.2)	1.3

## Weighted basic and diluted earnings per share<sup>1</sup>

For the six month period ended June 30

<i>In euros</i>	2012	2011
A – shares <sup>2</sup>	0.74	0.74
B – shares <sup>3</sup>	0.30	0.30

<sup>1</sup> Earnings per share is calculated by dividing the net profit attributable to ordinary shareholders for the period by the weighted average number of shares outstanding during the year as adjusted to reflect the economic rights of each class of share. Fully diluted earnings per share are insignificantly different from basic earnings per share.

<sup>2</sup> Of which on 'Continuing operations': 2011 0.76

<sup>3</sup> Of which on 'Continuing operations': 2011 0.31

The notes are an integral part of the interim condensed consolidated financial statements.

# Interim condensed consolidated statement of comprehensive income

For the six month period ended June 30

<i>In millions of euros</i>	<b>2012</b>	2011
<b>Net profit of the period</b>	<b>298.5</b>	293.4
<b>Other comprehensive income</b>		
Impact of currency translation	<b>136.4</b>	(352.1)
Net (loss)/gain on hedge of net investment	<b>(41.7)</b>	55.1
Income tax effect	<b>12.3</b>	(16.3)
<b>Total net (loss)/gain on hedge of net investment, net of tax</b>	<b>(29.4)</b>	38.8
Net movements on cash flow hedges	<b>5.7</b>	7.9
Income tax effect	<b>(1.5)</b>	(2.2)
<b>Total net movements on cash flow hedges, net of tax</b>	<b>4.2</b>	5.7
<b>Total other comprehensive income for the period, net of tax</b>	<b>111.2</b>	(307.6)
<b>Total comprehensive income for the period, net of tax</b>	<b>409.7</b>	(14.2)
<b>Attributable to:</b>		
Equity holders of the parent	<b>408.8</b>	(12.5)
Non-controlling interests	<b>0.9</b>	(1.7)

The notes are an integral part of the interim condensed consolidated financial statements.

## Interim condensed consolidated statement of financial position

<i>In millions of euros</i>	<b>June 30, 2012</b>	December 31, 2011 <sup>1</sup>
<b>Non-current assets</b>		
Property, plant and equipment	<b>3,809.0</b>	3,708.9
Assets in the course of construction	<b>1,293.9</b>	1,300.4
Intangible assets	<b>2,965.6</b>	2,913.4
Financial and other non-current assets	<b>302.2</b>	262.2
<b>Total non-current assets</b>	<b>8,370.7</b>	8,184.9
<b>Current assets</b>		
Inventories	<b>12.2</b>	9.3
Trade and other receivables	<b>428.8</b>	428.1
Prepayments	<b>39.0</b>	29.5
Valuation of financial derivatives	<b>5.2</b>	--
Cash and cash equivalents	<b>239.0</b>	218.0
<b>Total current assets</b>	<b>724.2</b>	684.9
<b>Total assets</b>	<b>9,094.9</b>	8,869.8
<b>Equity</b>		
Attributable to equity holders of the parent	<b>2,614.9</b>	2,534.2
Non-controlling interests	<b>84.0</b>	83.1
<b>Total equity</b>	<b>2,698.9</b>	2,617.3
<b>Non-current liabilities</b>		
Interest-bearing loans and borrowings	<b>3,668.4</b>	3,579.8
Provisions and deferred income	<b>346.9</b>	271.7
Valuation of financial derivatives	<b>--</b>	1.3
Deferred tax liabilities	<b>709.5</b>	694.0
Other long term liabilities	<b>41.2</b>	18.2
<b>Total non-current liabilities</b>	<b>4,766.0</b>	4,565.0
<b>Current liabilities</b>		
Interest-bearing loans and borrowings	<b>584.7</b>	616.8
Trade and other payables	<b>469.0</b>	444.5
Valuation of financial derivatives	<b>72.6</b>	56.9
Income tax liabilities	<b>209.3</b>	201.3
Deferred income	<b>294.4</b>	368.0
<b>Total current liabilities</b>	<b>1,630.0</b>	1,687.5
<b>Total liabilities</b>	<b>6,396.0</b>	6,252.5
<b>Total equity and liabilities</b>	<b>9,094.9</b>	8,869.8

<sup>1</sup> Extracted from the 2011 SES S.A. annual report.

The notes are an integral part of the interim condensed consolidated financial statements.

# Interim condensed consolidated statement of cash flow

For the six month period ended June 30

<i>In millions of euros</i>	2012	2011
Profit on continuing operations before tax	331.5	337.6
Loss on discontinued operations before tax	--	(2.6)
Adjustment for non-cash items	292.5	239.0
<b>Consolidated operating profit before working capital changes</b>	<b>624.0</b>	<b>574.0</b>
Changes in operating assets and liabilities	(30.8)	(80.7)
<b>Net operating cash flow</b>	<b>593.2</b>	<b>493.3</b>
<b>Cash flow from investing activities</b>		
Purchase, net of disposals, of intangible assets	(0.1)	(0.3)
Purchase, net of disposals, of property, plant and equipment	(255.9)	(342.6)
Disposal of controlling interests in ND SatCom, net of cash disposed	--	(9.3)
Net investment in equity-accounted investment	(30.5)	--
Repayment of loan to associate	3.8	--
<b>Total cash flow from investing activities</b>	<b>(282.7)</b>	<b>(352.2)</b>
<b>Free cash flow before financing activities</b>	<b>310.5</b>	<b>141.1</b>
<b>Cash flow from financing activities</b>		
Proceeds from borrowings	257.5	823.5
Repayment of borrowings	(228.4)	(687.7)
Interest paid	(94.3)	(81.3)
Dividends paid to the equity holders of the parent <sup>1</sup>	(320.9)	(317.0)
Dividends paid to non-controlling interests	(2.7)	--
Issue of shares	86.7	--
Acquisition of treasury shares	(16.0)	--
Net proceeds of treasury shares sold	27.8	22.3
Other financing activities	0.3	0.4
<b>Total cash flows from financing activities</b>	<b>(290.0)</b>	<b>(239.8)</b>
<b>Free cash flow after financing activities</b>	<b>20.5</b>	<b>(98.7)</b>
Net foreign exchange movements	0.5	(8.3)
<b>Net increase / (decrease) in cash</b>	<b>21.0</b>	<b>(107.0)</b>
Net cash at beginning of the period	218.0	323.7
<b>Net cash at end of the period</b>	<b>239.0</b>	<b>216.7</b>

<sup>1</sup> Dividends are shown net of dividends received on treasury shares.

The notes are an integral part of the interim condensed consolidated financial statements.

## Interim condensed consolidated statement of changes in shareholders' equity

For the six month period ended June 30, 2012

<i>In millions of euros</i>	Issued capital	Share premium	Treasury shares	Other reserves	Retained earnings	Cash flow hedge reserve	Foreign currency translation reserve	Total	Non-controlling interests	Total equity
<b>At January 1, 2012</b>	<b>624.4</b>	<b>507.0</b>	<b>(25.9)</b>	<b>1,391.7</b>	<b>617.7</b>	<b>(9.7)</b>	<b>(571.0)</b>	<b>2,534.2</b>	<b>83.1</b>	<b>2,617.3</b>
Result of the period	--	--	--	--	298.7	--	--	298.7	(0.2)	298.5
Other comprehensive income (loss)	--	--	--	--	--	4.2	105.9	110.1	1.1	111.2
<b>Total comprehensive income (loss)</b>	--	--	--	--	<b>298.7</b>	<b>4.2</b>	<b>105.9</b>	<b>408.8</b>	<b>0.9</b>	<b>409.7</b>
Allocation of 2011 result	--	--	--	266.3	(266.3)	--	--	--	--	--
Issue of share capital	8.6	88.9	(11.0)	--	--	--	--	86.5	--	86.5
Dividends paid (net of dividends received on treasury shares)	--	--	--	--	(351.4)	--	--	(351.4)	--	(351.4)
Movements on treasury shares	--	(70.8)	7.2	--	--	--	--	(63.6)	--	(63.6)
Share-based payment adjustment	--	(5.2)	--	5.6	--	--	--	0.4	--	0.4
<b>At June 30, 2012</b>	<b>633.0</b>	<b>519.9</b>	<b>(29.7)</b>	<b>1,663.6</b>	<b>298.7</b>	<b>(5.5)</b>	<b>(465.1)</b>	<b>2,614.9</b>	<b>84.0</b>	<b>2,698.9</b>

The notes are an integral part of the interim condensed consolidated financial statements.



## Interim condensed consolidated statement of changes in shareholders' equity

For the six month period ended June 30, 2011

<i>In millions of euros</i>	Issued capital	Share premium	Treasury shares	Other reserves	Retained earnings	Cash flow hedge reserve	Foreign currency translation reserve	Total	Non-controlling interests	Total equity
<b>At January 1, 2011</b>	<b>624.4</b>	<b>495.1</b>	<b>(55.8)</b>	<b>1,221.1</b>	<b>487.3</b>	<b>(8.0)</b>	<b>(671.1)</b>	<b>2,093.0</b>	<b>35.5</b>	<b>2,128.5</b>
Result of the period	--	--	--	--	292.1	--	--	292.1	1.3	293.4
Other comprehensive income (loss)	--	--	--	--	--	5.7	(310.3)	(304.6)	(3.0)	(307.6)
<b>Total comprehensive income (loss)</b>	<b>--</b>	<b>--</b>	<b>--</b>	<b>--</b>	<b>292.1</b>	<b>5.7</b>	<b>(310.3)</b>	<b>(12.5)</b>	<b>(1.7)</b>	<b>(14.2)</b>
Allocation of 2010 result	--	--	--	170.3	(170.3)	--	--	--	--	--
Dividends paid (net of dividends received on treasury shares)	--	--	--	--	(317.0)	--	--	(317.0)	--	(317.0)
Movements on treasury shares	--	--	20.6	--	--	--	--	20.6	--	20.6
Share-based payment adjustment	--	5.5	1.7	--	--	--	--	7.2	--	7.2
Other movements	--	--	--	3.2	--	--	--	3.2	--	3.2
<b>At June 30, 2011</b>	<b>624.4</b>	<b>500.6</b>	<b>(33.5)</b>	<b>1,394.6</b>	<b>292.1</b>	<b>(2.3)</b>	<b>(981.4)</b>	<b>1,794.5</b>	<b>33.8</b>	<b>1,828.3</b>

The notes are an integral part of the interim condensed consolidated financial statements.

# Notes to the interim condensed consolidated financial statements

(In millions of euro, unless indicated otherwise)

## Note 1 - Corporate information

SES S.A. ("the company") was incorporated on March 16, 2001 as a limited liability company (Société Anonyme) under Luxembourg law. References to the "group" in the following notes are to the company and its subsidiaries, joint ventures and associates. SES trades under "SESG" on both the Luxembourg Stock Exchange and Euronext in Paris.

The interim condensed consolidated financial statements of SES S.A. for the six-month period ended June 30, 2012 were authorised for issue in accordance with a resolution of the directors on July 26, 2012.

## Note 2 – Basis of preparation and accounting policies

### Basis of preparation

The interim condensed consolidated financial statements for the six months ended June 30, 2012 have been prepared in accordance with IAS 34 Interim Financial Reporting as adopted by the E.U. The interim condensed consolidated financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the group's annual consolidated financial statements as at December 31, 2011.

### Significant accounting policies

The accounting policies adopted in the preparation of the interim condensed consolidated financial statements are consistent with those followed in the preparation of the group's annual consolidated financial statements for the year ended December 31, 2011, except for the adoption of new standards and interpretation as of January 1, 2012 as noted below.

#### *IFRS 7 - Disclosures - Transfers of financial assets (Amendment)*

The IASB issued an amendment to IFRS 7 that enhances disclosures for financial assets. These disclosures relate to assets transferred (as defined under IAS 39). If the assets transferred are not derecognised entirely in the financial statements, an entity has to disclose information that enables users of financial statements to understand the relationship between those assets which are not derecognized and their associated liabilities. If those assets are derecognized entirely, but the entity retains a continuing involvement, disclosures have to be provided that enable users of financial statements to evaluate the nature of, and risks associated with, the entity's continuing involvement in those derecognized assets. Effective implementation date is for annual periods beginning on or after July 1, 2011 with no comparative requirements.

#### *IAS 12 - Deferred Tax: Recovery of Underlying Assets (Amendment)*

This amendment to IAS 12 includes a rebuttable presumption that the carrying amount of investment property measured using the fair value model in IAS 40 will be recovered through sale and, accordingly, that any related deferred tax should be measured on a sale basis. The presumption is rebutted if the investment property is depreciable and it is held within a business model whose objective is to consume substantially all of the economic benefits in the investment property over time, rather than through sale. Specifically, IAS 12 will require that deferred tax arising from a non-depreciable asset measured using the revaluation model in IAS 16 should always reflect the tax consequences of recovering the carrying amount of the underlying asset through sale. Effective implementation date is for annual periods beginning on or after January 1, 2012.

The adoption of these IFRSs did not have any impact on the financial position or performance of the group.

The group has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective.

IFRS standards and interpretations issued but not yet effective up to the date of issuance of the group's interim condensed consolidated financial statements and which are expected to be relevant for the group at a future date are listed below. The group intends to adopt those standards when they become effective and/or once endorsed by the European Union:

- IFRS 9 Financial Instruments;
- IFRS 10 Consolidated Financial Statements;
- IFRS 11 Joint Arrangement;
- IFRS 12 Disclosures of Interests in other entities;
- IFRS 13 Fair Value Measurement;
- IAS 28 Investments in Associates and Joint Ventures.

The group is in the process of analysing the impact of these standards on its operations.

### **Note 3 –Segmental Information**

SES provides satellite-based data transmission capacity, and ancillary services, to customers around the world through its fleet of over 50 geostationary-orbit satellites that provide capacity both focussed on particular continents or across continents.

Up until 2011, the primary segmental reporting analysis was 'ASTRA', 'WORLD SKIES' and 'SES S.A. and other participations' and these three divisions formed the basis of the group's segmental reporting up to and including the year ended December 31, 2011.

In the second quarter of 2011, SES announced the implementation of an internal restructuring which resulted in the effective elimination of this organisational structure during 2011. This former management structure has been fully replaced, effective January 1, 2012, by the following five fully integrated business functions:

- Sales;
- Development;
- Technical;
- Finance, and
- Corporate.

The Executive Committee, which is the most senior chief operating decision-making organ in the group's corporate governance framework, reviews the group's financial reporting and generates those proposals for the allocation of company resources which are submitted to the Board of Directors. This committee comprises primarily the leaders of the above five business functions.

The main sources of financial information used by the Executive Committee in assessing the group's performance and allocating resources are:

- Analyses of group revenues including the allocation of downlink regions;
- Overall group profitability development at the operating and non-operating level;
- Internal and external analysis of expected future developments in the markets into which capacity is being delivered and of the commercial landscape applying to those markets.

Only the Sales function earns significant revenues – whilst SES generates sales reporting for the different regions of the sales organisation, the current financial reporting does not, for example, attempt to match these revenue streams to the responsibility for the relevant direct and indirect operating expenses and underlying assets.

For this reason, and due to the tightly integrated management structure and the common nature of the services which are provided by the group's satellite fleet around the world, SES believes that it now does business in one operating segment.

When analysing the performance of the operating segment the comparative prior year figures are reconsolidated using, for all currencies, the exchange rates applying for each month in the current period. These restated prior year figures are noted as being presented at 'constant FX'. The financial results for the six months ending June 30 for the SES satellite operations operating segment, and the comparative prior year figures at constant FX are set out below:

<i>In millions of euros</i>	<b>2012</b>	Constant FX 2011	Change
<b><u>Continuing operations</u></b>			
Revenue	<b>891.9</b>	879.4	+12.5
Operating expenses	<b>(226.8)</b>	(228.0)	+1.2
EBITDA <sup>1</sup>	<b>665.1</b>	651.4	+13.7
EBITDA margin	<b>74.6%</b>	74.1%	+0.5 pp
Depreciation and amortisation expense	<b>(253.6)</b>	(238.4)	-15.2
Operating profit	<b>411.5</b>	413.0	-1.5
Net financing charges	<b>(80.0)</b>	(61.1)	-18.9
Profit on continuing operations before tax	<b>331.5</b>	351.9	-20.4
Income tax expense	<b>(27.9)</b>	(36.6)	+8.7
Profit from continuing operations after tax	<b>303.6</b>	315.3	-11.7
Effective tax rate	<b>8.4%</b>	10.4%	-2.0 pp
Loss after tax from discontinued operations	--	(7.3)	+7.3
Share of associates' result	<b>(5.1)</b>	(3.6)	-1.5
<b>Net profit for the period</b>	<b>298.5</b>	<b>304.4</b>	<b>-5.9</b>
Attributable to:			
Equity holders of the parent	<b>298.7</b>	303.1	-4.4
Non-controlling interests	<b>(0.2)</b>	1.3	-1.5

<sup>1</sup>Earnings Before Interest, Taxation, Depreciation and Amortisation

<i>In millions of euros</i>	2011	Constant FX 2010	Change
<b><u>Continuing operations</u></b>			
Revenue	<b>851.4</b>	830.1	+21.3
Operating expenses	<b>(219.9)</b>	(208.4)	-11.5
EBITDA	<b>631.5</b>	621.7	+9.8
EBITDA margin	<b>74.2%</b>	74.9%	-0.7 pp
Depreciation and amortisation expense	<b>(229.5)</b>	(239.7)	+10.2
Operating profit	<b>402.0</b>	382.0	+20.0
Net financing charges	<b>(60.8)</b>	(111.0)	+50.2
Profit on continuing operations before tax	<b>341.2</b>	271.0	+70.2
Income tax expense	<b>(36.9)</b>	(42.6)	+5.7
Profit from continuing operations after tax	<b>304.3</b>	228.4	+75.9
Effective tax rate	<b>10.8%</b>	15.7%	-4.9 pp
Loss after tax from discontinued operations	<b>(7.3)</b>	(38.5)	+31.2
Share of associates' result	<b>(3.6)</b>	(1.6)	-2.0
<b>Net profit of the period</b>	<b>293.4</b>	<b>188.3</b>	<b>+105.1</b>
Attributable to:			
Equity holders of the parent	<b>292.1</b>	188.7	+103.4
Non-controlling interests	<b>1.3</b>	(0.4)	+1.7

At constant FX, the revenue allocated to the relevant downlink region developed as follows:

<i>In millions of euros</i>	2012	2011	Change
Europe	<b>467.4</b>	467.4	--
North America	<b>192.3</b>	197.0	-4.7
International	<b>232.2</b>	215.0	+17.2
<b>Total</b>	<b>891.9</b>	879.4	+12.5

## Note 4 – Investment in associates

At June 30, 2012, SES had an equity interest of 39.92% of the O3b Networks group of companies, compared to 38.79%, including in-kind service shares, at the end of previous year. The carrying value of the O3b Networks investment has decreased from EUR 150.4 million to EUR 148.6 million in 2012.

## Note 5 – Dividends declared and paid during the period

<i>In millions of euros</i>	<b>Six months to June 30, 2012</b>	Six months to June 30, 2011
Class A dividend (2011: EUR 0.88, 2010: EUR 0.80)	<b>293.0</b>	266.4
Class B dividend (2011: EUR 0.35, 2010: EUR 0.32)	<b>58.6</b>	53.3
Total dividends declared during the period	<b>351.6</b>	319.7

## Note 6 – Shares issued per class of shares

On April 5, 2012, the general meeting of shareholders authorised the Board of Directors to issue, within the authorised share capital, 4,614,870 new class A shares and new 2,307,435 class B shares.

After the share issue, SES has a subscribed capital of Euro 633 million represented by 337,600,000 class A shares and 168,800,000 class B shares:

	Class A shares	Class B shares	Total
Shares issued at December 31, 2011	332,985,130	166,492,565	499,477,695
Shares issued during the period	4,614,870	2,307,435	6,922,305
Shares issued at June 30, 2012	337,600,000	168,800,000	506,400,000

The new class A shares were entirely paid up in cash for an amount of EUR 81.4 million allocated as EUR 5.8 million to share capital and EUR 75.6 million to share premium.

The new class B shares were partly paid up in cash of EUR 5.3 million allocated as EUR 0.9 million to share capital and EUR 4.3 million to share premium. The remainder was paid up by a contribution in kind consisting of 621,788 FDRs. The value of the contribution in kind amounted to EUR 10.9 million allocated as EUR 1.9 million to share capital and EUR 9.0 million to share premium.

Within the framework of SES's share buy-back programme, on June 4, 2012, SES entered into a forward agreement with a financial institution for the repurchase of the above 4,614,870 class A-shares converted into FDRs. The forward agreement is entered into by SES to allow delivery of FDRs upon the exercise of the outstanding stock purchase options issued by SES.

The forward agreement sets forth the terms and conditions of the repurchase of the FDRs, including, in particular, the purchase price of the FDRs to be paid by SES to the financial institution, and the maturities of the forward agreement, being June 25, 2012, July 25, 2012 and December 12, 2012 for the purchase of 600,000 FDRs, 2,000,000 FDRs and 2,014,870 FDRs respectively.

At June 30, 2012 the group held 1,521,880 (December 2011: 1,725,058) FDRs either for cancellation under the share buy-back or in connection with employee share-based payment plans.

## Note 7 – Earnings per share on total operations

Earnings per share is calculated by dividing the total net profit attributable to ordinary shareholders for the period, adjusted to reflect the economic rights of each class of share, by the weighted average number of shares outstanding during the period. Dividends paid for one share of class B equal 40% of the dividend for one share of class A.

For the six-month period ending June 30, 2012, the total net profit attributable to each class of shares, and the weighted average number of shares outstanding, are set out in the table below.

	Class A shares	Class B shares	Total
Total net profit attributable to ordinary shareholders (in EUR million)	248.8	49.9	298.7
Weighted average shares in issue for the period (in million)	334.2	167.6	501.8
Weighted earnings per share for the period (in euro)	0.74	0.30	

The corresponding computation for the prior year period is as set out below:

	Class A shares	Class B shares	Total
Total net profit attributable to ordinary shareholders (in millions of euros)	242.6	49.5	292.1
Weighted average shares in issue for the period (in millions)	326.4	166.5	492.9
Weighted earnings per share for the period (in euro)	0.74	0.30	

The weighted average shares in issue for the period set out above are calculated net of treasury shares held by the group. Fully diluted earnings are not significantly different from basic earnings per share.

## **Note 8 – Interest-bearing loans and borrowings**

*European Medium-Term Note ('EMTN') programme EUR 105 million*

On May 18, 2012, SES issued a multi-tranche, 15 year, EUR 75 million bond under the company's EMTN programme. The bond has a coupon of 4.00% and matures on May 31, 2027. A second tranche of EUR 30 million was issued on June 18, 2012.

## **Note 9 – Related party transactions**

No related party transactions have occurred during the six months ended June 30, 2012 which have a significant impact on the financial position or results of the group.

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